

TOWN OF GOLDEN BEACH, FLORIDA

RESOLUTION NO. 3072.26

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF GOLDEN BEACH, FLORIDA, ENTERING INTO A CONTRACT WITH JOHN BELL CONSTRUCTION, INC. FOR THE INSTALLATION OF A COMPREHENSIVE AUDIO-VISUAL (AV) SYSTEM FOR THE TOWN'S WELLNESS CENTER; PROVIDING FOR A WAIVER OF COMPETITIVE BIDDING PROCEDURES; PROVIDING FOR IMPLEMENTATION; PROVIDING FOR AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Town of Golden Beach ("Town") is currently constructing a new Wellness Center intended to serve as a central hub for community programming, events, and resident services; and

WHEREAS, the installation of a comprehensive audio-visual (AV) system is a critical component of the Wellness Center to ensure functionality, usability, and long-term operational success; and

WHEREAS, the Town, in coordination with its construction manager, John Bell Construction, Inc., solicited multiple proposals for the AV system, and an additional proposal was submitted through a Councilmember referral, resulting in a total of four (4) proposals for consideration; and

WHEREAS, all proposals were competitive in pricing; however, the Town's evaluation identified significant differences in design approach, system integration, and overall quality; and

WHEREAS, certain proposals were determined to be primarily residential or consumer-based in nature, lacking engineered design, detailed infrastructure planning, and the ability to provide a fully integrated, commercial-grade system appropriate for a municipal facility; and

WHEREAS, other proposals, while more responsive, did not include a comprehensive engineered design or full integration of AV components and supporting infrastructure; and

WHEREAS, Design AV, in coordination with John Bell Construction, provided a fully engineered, turnkey solution, including complete wiring and cabling infrastructure, a professionally designed sound and video system, and integration with the Town's surveillance and camera system as designed by Hotwire; and

WHEREAS, Design AV was the only proposer to clearly demonstrate the ability to deliver a fully integrated, commercial-grade AV system designed by qualified professionals and tailored to the specific needs of the Wellness Center; and

WHEREAS, the Town Council finds that awarding the AV system through John Bell Construction, utilizing Design AV, is in the best interest of the Town as it ensures quality, reliability, system integration, and long-term value; and

WHEREAS, the Town Council wishes to approve the Contract, attached to this Resolution as Exhibit A (the "Agreement").

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF GOLDEN BEACH, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. That each of the above stated recitals are hereby adopted, confirmed and incorporated herein.

Section 2. Approval. The Town Council hereby approves the Agreement, subject to the final approval of the Town Attorney as to legal sufficiency.

Section 3. Waiver of Competitive Bidding. The Town Council finds that compliance with the bid procedures within the Town Code is impractical and hereby waives such procedures in accordance with Section 2-275 of the Town Code.

Section 4. Implementation. The Town Mayor and Town Manager are hereby authorized to take any and all actions which are necessary to implement this Resolution.


Section 5. Effective Date. This Resolution shall become effective immediately upon adoption.

Sponsored by **Town Administration.**

The Motion to adopt the foregoing Resolution was offered by Councilmember Lusskin, seconded by Councilmember Bernstein, and on roll call the following vote ensued:

Mayor Glenn Singer	<u>Aye</u>
Vice Mayor Jessie Mendal	<u>Aye</u>
Councilmember Bernard Einstein	<u>Aye</u>
Councilmember Judy Lusskin	<u>Aye</u>
Councilmember Kenneth Bernstein	<u>Aye</u>

PASSED AND ADOPTED by the Town Council of the Town of Golden Beach, Florida, this 21st day of April, 2026.



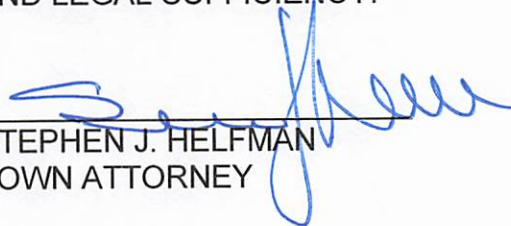
MAYOR GLENN SINGER

ATTEST:



LISSETTE PEREZ
TOWN CLERK

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:



STEPHEN J. HELFMAN
TOWN ATTORNEY



TOWN OF GOLDEN BEACH

100 Ocean Boulevard
Golden Beach, FL 33160

MEMORANDUM

Date: April 21, 2026

To: Honorable Mayor Glenn Singer &
Town Council Members

From: Alexander Diaz, *Alex B*
Town Manager

Item Number:

10

Subject: Resolution No. 3072.26 – Approving a Contract with John Bell Construction for the Installation of A Comprehensive Audio-Visual (AV) System for the Town’s Wellness Center.

Recommendation:

It is recommended that the Town Council adopt the attached Resolution No. 3072.26 as presented.

Background:

As part of the ongoing development of the Wellness Center, staff has been working closely with our construction manager, John Bell Construction Inc. (John Bell), to evaluate options for the facility’s audio-visual (AV) system. Given the importance of this component to the functionality and overall user experience of the building, we undertook a competitive review process to ensure the Town receives a high-quality, reliable, and fully integrated solution.

John Bell solicited multiple proposals on behalf of the Town, and we also received an additional proposal through a Councilmember’s referral. In total, four proposals were reviewed. All submissions were competitive in pricing and demonstrated a general understanding of the project’s needs.

However, a key differentiator emerged during our evaluation.

Only one proposer— Design AV, working in coordination with John Bell Construction— provided a fully engineered, turnkey solution. Their proposal includes a comprehensive, professionally designed AV system encompassing all wiring, cabling, and infrastructure, along with an engineered sound and video distribution system tailored specifically for the Wellness Center. This level of design ensures system reliability, performance consistency, and long-term scalability.

Additionally, Design AV's proposal incorporates the integration of the facility's surveillance and camera systems in accordance with the specifications developed by Hotwire, including appropriate camera placement and system coordination. This integrated approach provides a seamless solution across AV and security platforms, reducing potential conflicts between systems and ensuring compatibility from the outset.

While the other proposals were competitive in cost, they were largely based on non-commercial, off-the-shelf solutions and did not include a comprehensive engineered design. Nor did they demonstrate the same level of integration between AV infrastructure and other critical building systems. As a result, those proposals present a higher risk of performance limitations, coordination issues during installation, and potential long-term maintenance challenges.

Based on this evaluation, it is my recommendation that the Town proceed with awarding the AV scope to Design AV through John Bell Construction. This approach provides the Town with a fully integrated, commercial-grade system designed by qualified professionals and aligned with the overall construction and technology framework of the Wellness Center.

This recommendation reflects our continued commitment to delivering a high-quality facility that meets the expectations of our residents while ensuring durability, functionality, and long-term value.

Fiscal Impact

\$382,067.77 from our Capital Projects Fund



GOLDEN BEACH WELLNESS CENTER

PCO #045 Low Voltage REV-1

This PCO covers the labor, and equipment for the Data, Audio Visual, and CCTV scope of work per the meeting with the Town Manager on 03/13/26, and 04/13/2026.

The scope includes the furnishing and installation of a complete audio-visual system, video distribution, structured network cabling, network equipment, and a surveillance system throughout the project, including all associated wiring, devices, programming, and system integration necessary for a fully operational installation.



POTENTIAL CHANGE ORDER

OWNER ■
 ARCHITECT ■
 CONTRACTOR ■
 FIELD □
 OTHER □

AIA DOCUMENT G701

PROJECT:	Golden Beach Wellness Center 1 Golden Beach Drive Golden Beach, FL 33160	PCO #:	45 Low Voltage
		DATE:	4/15/2026
		NTP #02:	7/14/2025
		Original Substantial Completion Date:	7/24/2026
CONTRACTOR:	John Bell Construction 4000 SW 60th Court Miami, FL 33155	CONTRACT FOR:	Golden Beach Wellness Center 1 Golden Beach Drive Golden Beach, FL 33160

Not valid until signed by the Owner, Architect and Contractor.

The original Contract Sum was \$ 5,272,660.94

The Costs Associated with this Change Order are: \$ 326,553.65

1 Furnish, and Install Audio Visual System	\$ 165,025.98
2 Video Distribution	\$ 77,034.58
3 Furnish and Install Audio Visual Electrical Infrastructure	\$ 19,683.68
4 Furnish, and Install Data Structured Cabling	\$ 5,877.98
5 Furnish, and Install Network Equipment	\$ 6,317.77
6 Furnish, and Install Surveillance System	\$ 51,132.87
7 Subcontractor's Sale Tax	\$ 21,377.24
8 Credit CO#6 DATA	\$ (19,896.45)

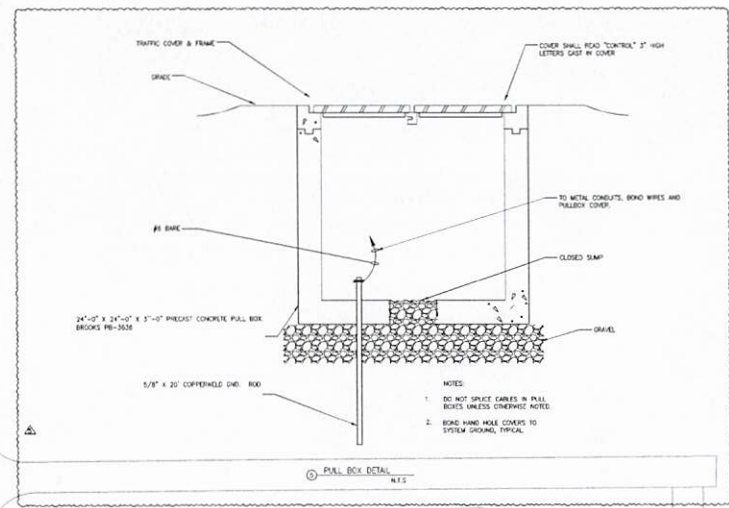
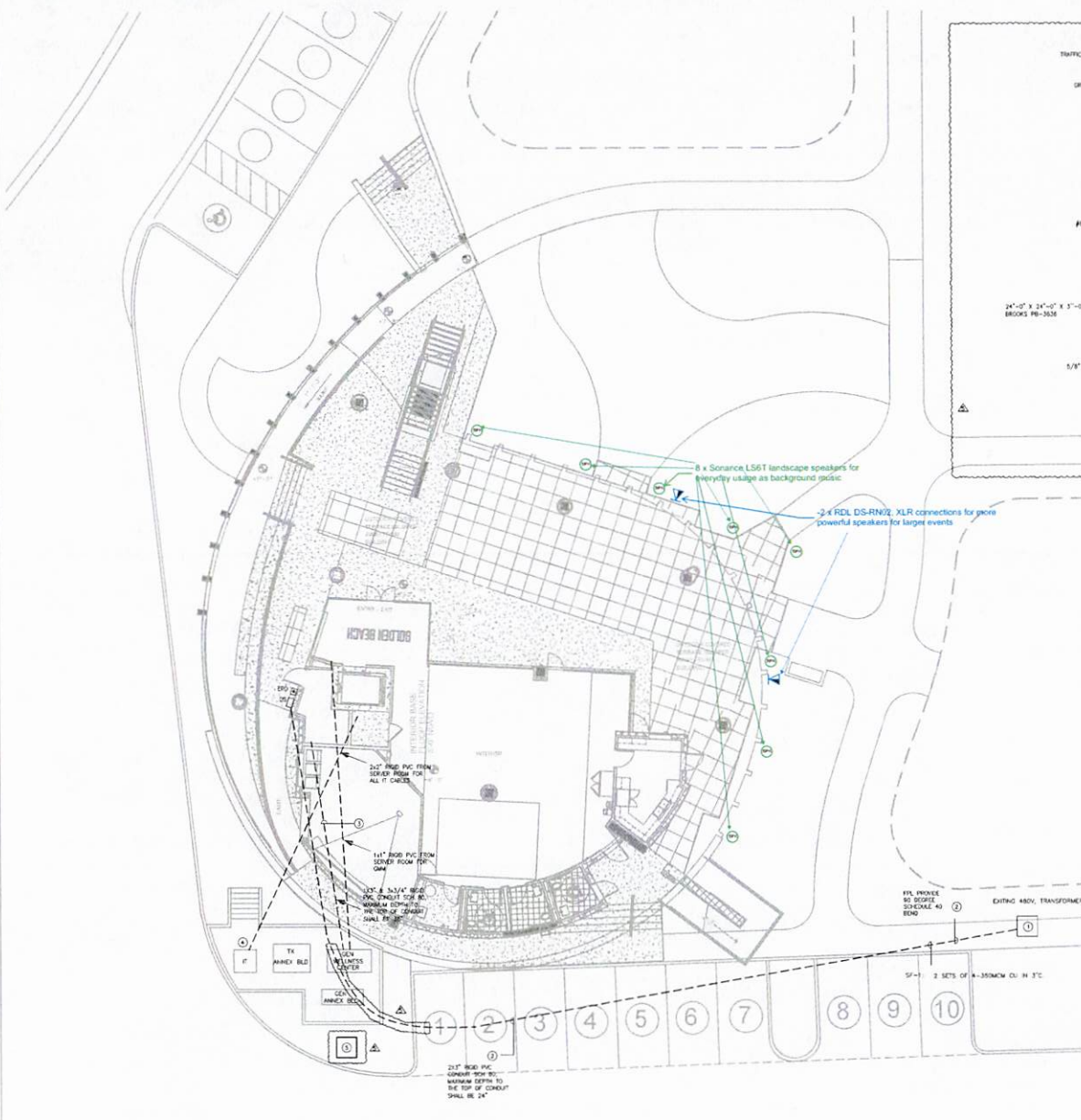
Insurance (GL & Workers Comp)	1.0%	\$ 3,265.54
Standard Overhead & Management Fee	14.0%	\$ 45,717.51
Bond Cost	2.0%	\$ 6,531.07
The Contract Sum will be increased by this Change Order in the amount of		\$ 382,067.77

This change order will increase Substantial Completion by 20 days

NOTE: This summary does not reflect changes in the Contract Sum, Contract Time or Guaranteed Maximum Price which have been authorized by Construction Change Directive.

Eric Dempsey	John Bell Construcion, Inc	Town of Golden Beach
ARCHITECT	CONTRACTOR	CONTRACTED
700 S. Rosemary Ave, Suite 401, West Palm Beach, FL 33401	4000 SW 60th Court, Miami FL 33155	100 Ocean Blvd, Golden Beach, FL 33160
Address	ADDRESS	ADDRESS
BY	Jay Castellanos	BY
SIGNATURE	SIGNATURE	SIGNATURE
DATE	4/15/2026	DATE

AIA DOCUMENT G701 - CHANGE ORDER - 1987 EDITION - AIA REGISTERED - COPYRIGHT 1987 - THE AMERICAN INSTITUTE OF ARCHITECTS, 1735 NEW YORK AVE., N. W., WASHINGTON, D. C. 20006



KEY NOTES

- ① EXISTING TRANSFORMER. CONTRACTOR SHALL VERIFY THE EXACT LOCATION WITH FPL PRIOR TO RAINING CONDUIT.
- ② PROPOSED LOCATION FOR (2) 2" SERVICE FEEDER CONDUITS AND (1) 2" SPARE. COORDINATE EXACT DISTANCE FEET AND ROUTING LOCATION WITH OTHER DISCIPLINES PRIOR TO INSTALLATION.
- ③ PROPOSED LOCATION FOR (1) 2" EMERGENCY GENERATOR AND FEEDER CONDUITS AND (1) 2" SPARE. COORDINATE EXACT ROUTING LOCATION WITH OTHER DISCIPLINES PRIOR TO INSTALLATION.
- ④ CONTRACTOR SHALL VERIFY THE EXACT LOCATION OF IT MARKHOLE.
- ⑤ ELECTRICAL MARKHOLE.

REVISION	DATE	DESCRIPTION
1	04/10/18	PERMIT SET
2	03/16/18	DESIGN RESPONSE
3	01/16/18	ISSUE
4	12/15/17	MANUFACTURER SPEC'S
5	02/20/18	FEEDER CONDUITS
6	01/16/18	FEEDER MARKHOLE



DESIGNAV

LOW VOLTAGE REV.02

Golden Beach Wellness Center | John Bell Construction | 4.13.2026



Proposal

Design AV Inc. agrees to provide the following materials and labor pursuant to the terms and conditions contained herein and which Customer acknowledges and accepts by signing below.

SYSTEM(S)

AV System	\$165,025.98
Video Distribution	\$77,034.58
Network Data Structured Cabling	\$5,877.98
Network Equipment	\$6,317.77
Surveillance System	\$51,132.87
Sales Tax	\$21,377.24

GRAND TOTAL INVESTMENT **\$326,766.42**

PAYMENT TERMS:

Deposit	\$98,029.93
Upon Completion of Wiring	\$98,029.93
Upon Delivery of Equipment	\$98,029.93
Final	\$32,676.63

DEPOSIT:

Customer agrees to pay a 30% deposit on the total price as noted above to secure performance of the work. Said deposit is due at time of execution of this Proposal and shall be non-refundable absent an adjudicated default by Design AV Inc.

DESIGN AV INC.

CUSTOMER

By _____
 Print _____
 Date _____

By _____
 Print _____
 Date _____



AV System

GROUND FLOOR: TEEN ZONE

1	Crestron Electronics DM-NAX-XSP, 8K Smart Display Controller and Network Audio Encoder/Decoder with eARC Support	\$1,786.00	\$1,786.00
1	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$1,502.00
1	Crestron Electronics TSW-770-B-S, 7" Wall Mount Touch Screen, Black Smooth	\$2,080.00	\$2,080.00
2	DAV OE-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$39.98
6	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$89.94
2	Peerless-AV SF680, Security Smartmount Universal Flat Mount for 60" to 95" TV's - Black	\$391.00	\$782.00
1	Samsung QN100QN80FFXZA, 100" Class Neo QLED 4K QN80F Samsung Vision AI Smart TV (2025)	\$3,999.99	\$3,999.99
1	Samsung QN75QN80FAFXZA, 75 Inch Class Neo QLED 4K QN80F Vision AI Smart TV (2025)	\$1,558.99	\$1,558.99
9	Sonance PS-P63T BLACK, 6.5" Pendant Speaker, Black	\$310.00	\$2,790.00
3	Sonance R1, 5.25" Reference Series In-Wall 3-Way Speaker	\$1,650.00	\$4,950.00
3	Sonance R1/R1SUR FLEX BRACKET, Pre-Construction Speaker Bracket for R1 & R1SUR Speakers [Each]	\$66.00	\$198.00
1	Sonance R12SUB, 12" Reference Series In-Wall Subwoofer	\$1,595.00	\$1,595.00
1	Sonance R12SUB ENC, R12SUB Enclosure	\$1,595.00	\$1,595.00
13	Speaker Plenum Structural Cabling,	\$160.88	\$2,091.44
2	Television Plenum Structural Cabling,	\$403.91	\$807.82
1	Touch Screen Plenum Structural Cabling,	\$100.29	\$100.29

GROUND FLOOR: TODDLER AREA

1	Crestron Electronics TSW-570-B-S, 5" Wall Mount Touch Screen, Black Smooth	\$1,504.00	\$1,504.00
4	DAV OE-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$79.96
2	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$29.98
1	Peerless-AV SF680, Security Smartmount Universal Flat Mount for 60" to 95" TV's - Black	\$391.00	\$391.00
1	Samsung QN75QN80FAFXZA, 75 Inch Class Neo QLED 4K QN80F Vision AI Smart TV (2025)	\$1,558.99	\$1,558.99
2	Sonance PS-P63T BLACK, 6.5" Pendant Speaker, Black	\$310.00	\$620.00
2	Speaker Plenum Structural Cabling,	\$160.88	\$321.76
1	Television Plenum Structural Cabling,	\$403.91	\$403.91
1	Touch Screen Plenum Structural Cabling,	\$100.29	\$100.29



GROUND FLOOR: NORTH EAST TERRACE

2	Audio Plenum Structural Cabling,	\$100.29	\$200.58
6	Crestron Electronics SPKA-ST-15, Safety Tether/Tie Down Kits	\$131.99	\$791.94
2	Radio Design Labs (RDL) DS-RN02, Wall-Mounted Mic/Line Dante Interface 0x2	\$970.92	\$1,941.84
8	Sonance 19" GROUND STAKE, 19" Ground Post for LS68SAT	\$60.00	\$480.00
8	Sonance LS6T SAT, Outdoor Landscape Speaker	\$725.00	\$5,800.00
6	Sonance Medium Round Flex Bracket, Visual Performance Series Medium Round Flex Bracket	\$13.50	\$81.00
6	Sonance PS-C63RT WHITE [EACH], 6.5" In-Ceiling Speaker, White	\$235.00	\$1,410.00
14	Speaker Plenum Structural Cabling,	\$160.88	\$2,252.32

GROUND FLOOR: IT CLOSET

2	Crestron Electronics AMP-4600, 4 Channel Power Amplifier, 600 Watt/Channel	\$4,044.00	\$8,088.00
1	Crestron Electronics CP4, 4-Series Control System	\$2,310.00	\$2,310.00
1	Crestron Electronics DSP-1281, Avia 12x8 Digital Signal Processor w/Dante	\$3,466.00	\$3,466.00
2	Leviton 49255-H24, QuickPort patch panel, 24-port, cable management bar included, 1RU	\$50.79	\$101.58
1	Leviton 49255-H48, QuickPort patch panel, 48-port, 2RU. cable management bar included	\$81.13	\$81.13
96	Leviton 61110-RL6, eXtreme Cat 6 QuickPort Jack, Blue	\$11.43	\$1,097.28
1	Marantz AV30, 11.4-Channel Balanced AV Preamplifier Powered by HEOS	\$4,000.00	\$4,000.00
2	NETGEAR GSM4352-100NES, M4350-48G4XF Fully Managed Switch	\$4,874.88	\$9,749.76
1	Rack Commercial 2 Post, Middle Atlantic 2 Post Rack with ADI patch panel and W Box keystones	\$1,034.81	\$1,034.81
1	Rack Ladder Rack Kit,	\$338.99	\$338.99
1	Radio Design Labs (RDL) AV-NL4, Network to Audio Interface	\$920.40	\$920.40
1	Sonance LBX-888-010, PowerZone Connect 4008 - 4000 Watt DSP-enabled Class-D Amplifier with 8 Channels	\$3,750.00	\$3,750.00

SECOND FLOOR: GYM ENTRANCE

1	Chief PSMO2168, Heavy-Duty Custom Outdoor Mount for Samsung Outdoor 55" Display	\$1,302.00	\$1,302.00
2	Crestron Electronics SPKA-ST-15, Safety Tether/Tie Down Kits	\$131.99	\$263.98
1	Samsung OH55DX-S, 55" High Brightness Commercial LED Outdoor Display	\$5,330.00	\$5,330.00
2	Sonance Medium Round Flex Bracket, Visual Performance Series Medium Round Flex Bracket	\$13.50	\$27.00
2	Sonance PS-C63RT WHITE [EACH], 6.5" In-Ceiling Speaker, White	\$235.00	\$470.00
2	Speaker Plenum Structural Cabling,	\$160.88	\$321.76
1	Television Plenum Structural Cabling,	\$403.91	\$403.91



SECOND FLOOR: GYM

1	Crestron Electronics TSW-770-B-S, 7" Wall Mount Touch Screen, Black Smooth	\$2,080.00	\$2,080.00
19	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$284.81
16	Peerless-AV ST650, Smartmount Universal Tilt Wall Mount for 37 to 75 TV's - Black	\$277.00	\$4,432.00
1	Samsung QN75QN80FAFXZA, 75 Inch Class Neo QLED 4K QN80F Vision AI Smart TV (2025)	\$1,558.99	\$1,558.99
16	Samsung UN55U8000FFXZA, 55" Class Crystal UHD U8000F 4K Smart TV (2025)	\$349.99	\$5,599.84
11	Sonance PS-P63T BLACK, 6.5" Pendant Speaker, Black	\$310.00	\$3,410.00
11	Speaker Plenum Structural Cabling,	\$160.88	\$1,769.68
17	Television Plenum Structural Cabling,	\$203.33	\$3,456.61
1	Touch Screen Plenum Structural Cabling,	\$100.29	\$100.29

SECOND FLOOR: ZEN ROOM

1	Crestron Electronics DM-NAX-BTIO-100-1G, DM NAX Audio-over-IP Wall Plate with Bluetooth Audio Support, Analog Audio Input and Output, 1-Gang	\$950.00	\$950.00
3	Crestron Electronics SPKA-ST-15, Safety Tether/Tie Down Kits	\$131.99	\$395.97
1	Crestron Electronics TSW-570-B-S, 5" Wall Mount Touch Screen, Black Smooth	\$1,504.00	\$1,504.00
2	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$29.98
3	Sonance Medium Round Flex Bracket, Visual Performance Series Medium Round Flex Bracket	\$13.50	\$40.50
3	Sonance PS-C63RT WHITE [EACH], 6.5" In-Ceiling Speaker, White	\$235.00	\$705.00
3	Speaker Plenum Structural Cabling,	\$160.88	\$482.64
2	Touch Screen Plenum Structural Cabling,	\$100.29	\$200.58



SECOND FLOOR: PILATES ROOM

1	Crestron Electronics DM-NAX-BTIO-100-1G, DM NAX Audio-over-IP Wall Plate with Bluetooth Audio Support, Analog Audio Input and Output, 1-Gang	\$950.00	\$950.00
1	Crestron Electronics DM-NAX-XSP, 8K Smart Display Controller and Network Audio Encoder/Decoder with eARC Support	\$1,786.00	\$1,786.00
4	Crestron Electronics SPKA-ST-15, Safety Tether/Tie Down Kits	\$131.99	\$527.96
1	Crestron Electronics TSW-570-B-S, 5" Wall Mount Touch Screen, Black Smooth	\$1,504.00	\$1,504.00
2	DAV OE-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$39.98
5	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$74.95
1	Peerless-AV SF680, Security Smartmount Universal Flat Mount for 60" to 95" TV's - Black	\$391.00	\$391.00
1	Samsung UN65U8000FFXZA, 65" Class Crystal UHD U8000F 4K Smart TV (2025)	\$429.99	\$429.99
4	Sonance Medium Round Flex Bracket, Visual Performance Series Medium Round Flex Bracket	\$13.50	\$54.00
4	Sonance PS-C63RT WHITE [EACH], 6.5" In-Ceiling Speaker, White	\$235.00	\$940.00
4	Speaker Plenum Structural Cabling,	\$160.88	\$643.52
1	Television Plenum Structural Cabling,	\$403.91	\$403.91
2	Touch Screen Plenum Structural Cabling,	\$100.29	\$200.58

LABOR, INSTALLATION & PROGRAMMING

1	Professional Wiring, Installation and Set-Up	\$29,644.51	\$29,644.51
1	Professional Programming Services	\$6,432.50	\$6,432.50

SUB-TOTAL FOR THE AV SYSTEM	\$158,014.41
FREIGHT	\$3,048.41
MISC. PARTS	\$3,963.16

TOTAL INVESTMENT FOR THE AV SYSTEM (PRE-TAX) \$165,025.98



Video Distribution

GROUND FLOOR: TEEN ZONE

1	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$1,502.00
1	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$19.99
1	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$14.99

GROUND FLOOR: TODDLER AREA

1	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$1,502.00
1	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$19.99
1	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$14.99

GROUND FLOOR: NORTH EAST TERRACE

1	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$1,502.00
1	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$19.99
1	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$14.99

GROUND FLOOR: IT CLOSET

1	Crestron Electronics DMF-CI-8, DigitalMedia Card Chassis for DM-NVX-C & DMCF, 8 Slots	\$1,732.41	\$1,732.41
2	Crestron Electronics DM-NAX-XSP, 8K Smart Display Controller and Network Audio Encoder/Decoder with eARC Support	\$1,786.00	\$3,572.00
8	Crestron Electronics DM-NVX-363C, DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Card with Downmixing and Dante Audio	\$2,078.90	\$16,631.20
1	Crestron Electronics DM-NVX-DIR2, DM-NVX Director Network AV Switching Appliance	\$3,763.33	\$3,763.33
10	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$199.90
10	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$149.90
1	NETGEAR GSM4352-100NES, M4350-48G4XF Fully Managed Switch	\$4,874.88	\$4,874.88

SECOND FLOOR: GYM

17	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$25,534.00
17	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$339.83
17	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$254.83



SECOND FLOOR: ZEN ROOM

1	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$1,502.00
1	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$19.99
1	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$14.99

SECOND FLOOR: PILATES ROOM

1	Crestron Electronics DM-NVX-D30, DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$1,502.00	\$1,502.00
1	DAV 0E-HDMIP6, 12' UHD 4K HDMI Cable with Ethernet	\$19.99	\$19.99
1	DAV CAT6_BLACK_6FT, Cat6 Ethernet Patch Cable - FLEXboot, Snagless RJ45, Stranded, 550MHz, UTP, Pure Bare Copper, 24AWG, 1ft, Black	\$14.99	\$14.99

LABOR, INSTALLATION & PROGRAMMING

1	Professional Wiring, Installation and Set-Up	\$3,150.00	\$3,150.00
1	Professional Programming Services	\$5,425.00	\$5,425.00

SUB-TOTAL FOR THE VIDEO DISTRIBUTION \$73,312.18

FREIGHT \$1,618.26

MISC. PARTS \$2,104.14

TOTAL INVESTMENT FOR THE VIDEO DISTRIBUTION (PRE-TAX) \$77,034.58



Network Data Structured Cabling

GROUND FLOOR

5	Data/Phone Plenum Structural Cabling,	\$205.13	\$1,025.65
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GROUND FLOOR: IT CLOSET

2	Leviton 49255-H24, QuickPort patch panel, 24-port, cable management bar included, 1RU	\$50.79	\$101.58
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48	Leviton 61110-RL6, eXtreme Cat 6 QuickPort Jack, Blue	\$11.43	\$548.64
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SECOND FLOOR

5	Data/Phone Plenum Structural Cabling,	\$160.89	\$804.45
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LABOR, INSTALLATION & PROGRAMMING

1	Professional Wiring, Installation and Set-Up	\$3,254.84	\$3,254.84
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	SUB-TOTAL FOR THE NETWORK DATA STRUCTURED CABLING	\$5,735.16
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	FREIGHT	\$62.26
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	MISC. PARTS	\$80.56
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	TOTAL INVESTMENT FOR THE NETWORK DATA STRUCTURED CABLING (PRE-TAX)	\$5,877.98
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Network Equipment

GROUND FLOOR

2	Ubiquiti Networks U7-PRO-MAX-US, Ceiling-mounted WiFi 7 AP with 8 spatial streams, 6 GHz support, and a dedicated spectral scanning engine for interference-free WiFi in demanding, large-scale environments	\$279.00	\$558.00
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GROUND FLOOR: IT CLOSET

30	Leviton 6D460-1G, eXtreme Cat 6 SlimLine Boot Patch Cord, 1 ft, Green	\$6.54	\$196.20
4	Ubiquiti Networks UACC-DAC-SFP10-0.5M, Ubiquiti Networks UniFi 10G SFP+ Direct Attach Cable (1.6')	\$15.00	\$60.00
1	Ubiquiti Networks UDM-PRO-MAX, 10 Gbps Cloud Gateway with 200+ UniFi device / 2,000+ client support, 5 Gbps IPS routing, and redundant NVR storage	\$599.99	\$599.99
1	Ubiquiti Networks USW-PRO-48-POE, 48 Port Gigabit Layer2 and Layer3 switch	\$1,099.00	\$1,099.00

SECOND FLOOR

2	Ubiquiti Networks U7-PRO-MAX-US, Ceiling-mounted WiFi 7 AP with 8 spatial streams, 6 GHz support, and a dedicated spectral scanning engine for interference-free WiFi in demanding, large-scale environments	\$279.00	\$558.00
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EXTERIOR

2	Ubiquiti Networks U7-PRO-OUTDOOR, All-weather IP67 WiFi 7 AP with 6 spatial streams, extended-range AFC 6 GHz support, integrated directional super antenna, and articulation mounting bracket.	\$279.00	\$558.00
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LABOR, INSTALLATION & PROGRAMMING

1	Professional Wiring, Installation and Set-Up	\$1,395.00	\$1,395.00
1	Professional Programming Services	\$1,085.00	\$1,085.00

SUB-TOTAL FOR THE NETWORK EQUIPMENT **\$6,109.19**

FREIGHT **\$90.68**

MISC. PARTS **\$117.90**

TOTAL INVESTMENT FOR THE NETWORK EQUIPMENT (PRE-TAX) **\$6,317.77**



Surveillance System

GROUND FLOOR: TEEN ZONE

3	Hanwha Techwin SBD-110GP, Adapter plate for QND-6010R, QND-6020R, QND-6030R, QND-7010R camera	\$45.00	\$135.00
3	Hanwha Vision QND-8010R, 5 MP Network IR Dome Camera with 2.8mm Lens	\$370.00	\$1,110.00
1	Hanwha Vision QNF-C9010, 12MP AI Indoor Fisheye Camera	\$950.00	\$950.00
4	Security Camera Plenum Structural Cabling,	\$67.78	\$271.12

GROUND FLOOR: TODDLER AREA

2	Hanwha Techwin SBD-110GP, Adapter plate for QND-6010R, QND-6020R, QND-6030R, QND-7010R camera	\$45.00	\$90.00
2	Hanwha Vision QND-8010R, 5 MP Network IR Dome Camera with 2.8mm Lens	\$370.00	\$740.00
2	Security Camera Plenum Structural Cabling,	\$67.78	\$135.56

GROUND FLOOR: IT CLOSET

1	Hanwha Vision XRN-3220B2-64TB, 32 Channel Network Video Recorder - 64TB	\$11,107.00	\$11,107.00
2	Leviton 49255-H24, QuickPort patch panel, 24-port, cable management bar included, 1RU	\$50.79	\$101.58
48	Leviton 61110-RL6, eXtreme Cat 6 QuickPort Jack, Blue	\$11.43	\$548.64
30	Leviton 6D460-1G, eXtreme Cat 6 SlimLine Boot Patch Cord, 1 ft, Green	\$6.54	\$196.20
1	Ubiquiti Networks USW-PRO-48-POE, 48 Port Gigabit Layer2 and Layer3 switch	\$1,099.00	\$1,099.00

SECOND FLOOR: GYM

1	Hanwha Techwin SBD-110GP, Adapter plate for QND-6010R, QND-6020R, QND-6030R, QND-7010R camera	\$45.00	\$45.00
4	Hanwha Vision PNM-12082RVD, 6MP X 2 IR Multi-directional Dome camera	\$1,700.00	\$6,800.00
1	Hanwha Vision QND-8010R, 5 MP Network IR Dome Camera with 2.8mm Lens	\$370.00	\$370.00
2	Hanwha Vision QNF-C9010, 12MP AI Indoor Fisheye Camera	\$950.00	\$1,900.00
7	Security Camera Plenum Structural Cabling,	\$67.78	\$474.46

SECOND FLOOR: ZEN ROOM

2	Hanwha Techwin SBD-110GP, Adapter plate for QND-6010R, QND-6020R, QND-6030R, QND-7010R camera	\$45.00	\$90.00
2	Hanwha Vision QND-8010R, 5 MP Network IR Dome Camera with 2.8mm Lens	\$370.00	\$740.00
2	Security Camera Plenum Structural Cabling,	\$67.78	\$135.56

SECOND FLOOR: PILATES ROOM

2	Hanwha Techwin SBD-110GP, Adapter plate for QND-6010R, QND-6020R, QND-6030R, QND-7010R camera	\$45.00	\$90.00
2	Hanwha Vision QND-8010R, 5 MP Network IR Dome Camera with 2.8mm Lens	\$370.00	\$740.00
2	Security Camera Plenum Structural Cabling,	\$89.90	\$179.80



EXTERIOR

9	Hanwha Techwin SBD-110GP, Adapter plate for QND-6010R, QND-6020R, QND-6030R, QND-7010R camera	\$45.00	\$405.00
9	Hanwha Vision QND-8010R, 5 MP Network IR Dome Camera with 2.8mm Lens	\$370.00	\$3,330.00
9	Security Camera Plenum Structural Cabling,	\$67.78	\$610.02

PERMIT

1	DAV Design Service,	\$5,500.00	\$5,500.00
1	DAV Permit & Processing Fee, [OFE] - Permit Fee passthrough to the customer		\$0.00

LABOR, INSTALLATION & PROGRAMMING

1	Professional Wiring, Installation and Set-Up	\$9,664.84	\$9,664.84
1	Professional Programming Services	\$1,395.00	\$1,395.00

SUB-TOTAL FOR THE SURVEILLANCE SYSTEM	\$48,953.78
FREIGHT	\$947.43
MISC. PARTS	\$1,231.66

TOTAL INVESTMENT FOR THE SURVEILLANCE SYSTEM (PRE-TAX) \$51,132.87





Terms and Conditions

(1) OFFER/PROPOSAL. This Proposal shall remain valid for 30 days from the date signed by Design AV and become binding Agreement once signed by both Design AV and Customer.

(2) DESIGN AV SHALL CARRY STANDARD FORM WORKERS COMPENSATION AND GENERAL LIABILITY INSURANCE AND CUSTOMER AGREES TO ONLY DESIGN AV'S INSURANCE RELATIVE TO CLAIMS ARISING FROM DESIGN AV'S PERFORMANCE.

(3) CONDITIONS. Design AV's employees shall not be required to work hazardous, improper or unreasonable conditions, and Customer agrees to address these conditions to Design AV's satisfaction and to cooperate with Design AV to provide safe and proper working environment.

(4) DESIGN AV'S WORK. The Customer shall be fully responsible for the costs and damage to Design AV's work equipment caused by Customer, agents, contractors, subcontractors or third parties. Customer shall immediately reimburse Design AV for all costs necessitated by repairs to its damage, including labor, material, expenses and overhead and profit. Customer assumes the risk of damage resulting from fire, theft, misuse, abuse, natural elements, vandalism, and Customer agrees to reimburse Design AV for such loss or damage.

(5) AND/OR ALTERATIONS. In the event there are any changes after Design AV has computed its costs begun installation, the agreed that Customer and Design AV shall compute the additional costs for such changes and agree upon the sum added to the amount set in this Agreement.

(6) ACCEPTANCE. Customer shall immediately inspect the work performed by Design AV and accept the work as acceptable. Customer must specifically notify Design AV in writing within 3 days of Design AV's performance of work. Design AV shall then be given reasonable opportunity to address such issue, and complete acceptance of Design AV's work shall be presumed upon the Customer making payment.

(7) PAYMENT. In the event any balance due Design AV is not paid within 30 days of Design AV's invoice, then the Customer shall be in default. Customer shall be responsible for interest at the rate of 1 1/2% per month (18% per annum) on any unpaid amount and for all costs and expenses, including but not limited to reasonable attorney's fees and costs, incurred by Design AV in collecting any outstanding amount due under this Agreement, enforcing its rights hereunder, without suit. Proper venue for any litigation stemming from this Agreement will be that of competent jurisdiction in Miami-Dade County, Florida.

(8) WARRANTY. Design AV warrants to Customer only that all labor furnished by it will be free from defects, and will be performed in a good workmanlike manner. Design AV hereby agrees to address any defective workmanship for 90 days after performance upon receipt of proper notice in writing, by certified mail, providing that the job complained of has been paid for in full. There is no warranty that the total Agreement price is paid in full for the work supplied by Design AV. If used, abused or modified in any way, all warranty work shall be performed during normal business hours. EXCEPT AS SPECIFICALLY PROVIDED HEREIN, THERE ARE NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. DESIGN AV WILL BE RESPONSIBLE FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES AND ANY CLAIM AGAINST DESIGN AV'S AGENTS, OFFICERS, AND EMPLOYEES SHALL BE LIMITED TO THE REPLACEMENT VALUE OF THE WORK AND ONLY SUCH WORK AS FOUND TO BE DEFECTIVE. Goods not manufactured by Design AV are only warranted and guaranteed by manufacturer and Customer agrees to submit such warranty claims directly to manufacturer in accordance with manufacturer's warranty requirements.

(9) INCREASES/AVAILABILITY. Customer shall reimburse Design AV for all fees incurred in connection with permits necessary for the work, material equipment, which Design AV has acquired to furnish under this Agreement, becomes unavailable, either temporarily or permanently, subsequent to the execution of this Agreement, Design AV shall substitute equipment with equipment of equal or better performance at Design AV's sole discretion. The Agreement shall be extended for such period of time as Design AV shall be delayed by such unavailability; in the case of permanent unavailability, Design AV shall

be excused from the requirement of finishing such materials. The Customer agrees to Design AV to increase cost of material equipment which has become permanently unavailable and the cost of the closest substitute which is reasonably available. Any changes are made by altering, adding to or deducting from the work, the Agreement price shall be adjusted accordingly.

(10) PRIOR AGREEMENTS/AMENDMENTS. This Agreement contains the entire agreement between the parties and supersedes and replaces any other agreements, whether oral or written. The Agreement may only be amended or modified by a written agreement executed by both parties. Oral representations may not be relied on by the Customer signing this proposal and Agreement represents he/she/it as the authorized lawful owner of the property where the work is being performed. Failure to enforce any of the terms or conditions of this Agreement shall not be interpreted as a waiver of their continuing effect thereof.

(11) LIMITATION OF LIABILITY. Design AV's liability in any action related to this Agreement for the work performed hereunder, shall not exceed the amount of the Agreement and such liability may be fully discharged by reimbursement and payments received by Design AV under this Agreement. This limitation of liability expressly intended to apply to all claims, including but not limited to claims for Design AV's own negligence. Notwithstanding anything else to the contrary, Design AV shall have liability responsibility for damages caused to others for damages either before commencement of or during the said work, after said work, caused by structural faults, strikes, war, or sudden rain, wind storms, vandalism, theft, misuse, abuse, or event beyond its reasonable control. Design AV shall be liable for any damages resulting from incompatibility with Customer's existing conditions. Any interruption of work agreed upon in this Agreement which results in lost time and the fault of Design AV, which is beyond the reasonable control of Design AV, will be billed to the Customer as extra cost according to time lost.

(12) RIGHTS, RESPONSIBILITIES AND DISCLAIMERS.

Design AV disclaims responsibility for conditions which are hidden otherwise not reasonably discoverable by Design AV.

Design AV and other such programs are proprietary, designed and customized by Design AV, and Design AV shall retain title and ownership of those programs and source codes.

Customer shall be responsible for all work necessary before and after Design AV's installation of products including but not limited to carpentry, plastering, patching, electrical, and painting work.

Design AV and Customer understand and agreed that Design AV shall receive written notice of any breach, default or failure to perform, specifying details of Design AV's unsatisfactory performance and providing a reasonable opportunity for Design AV to correct such unsatisfactory issue, and Design AV must fail to commence and diligently pursue cure before Design AV shall be considered in breach of default, terminated for cause, and before Customer may take over the work and withhold payments from Design AV.

Any controversy or claim shall be resolved by first submitting same to mediation before an impartial certified mediator selected by both parties (who shall equally share the mediator's fees and costs). Mediation to take place in Miami-Dade County, Florida.

The prevailing party in any action taken by party to this Agreement to enforce or interpret the terms of this Agreement after mediation shall recover its reasonable legal fees and costs from the other party.

Customer's failure to comply with these terms and conditions of Customer's credit becomes unsatisfactory at Design AV's sole discretion, then Design AV reserves the right to terminate, suspend or slow its work upon notice to Customer.

Customer hereby certifies financially solvent and will immediately advise Design AV if it becomes insolvent or unable to promptly pay its bills.

I agree to advise Design AV in writing of any changes in ownership of any Customer entity or of the property upon which Design AV is performing its work within 2 days of such change.

